

## APPENDIX B

### AREA FACTORS

*MIDEAST*

Region: 2

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Total State Sales or Import Tax Rate:	5.40%
Working Hours Per Year (WHPY):	1,450 hrs/yr
Labor Adjustment Factor (LAF):	1.03
Electricity Cost Per Kilowatt-Hour:	\$0.068 /kW-Hr
Gasoline Cost Per Gallon:	\$1.01 /gal
Diesel Cost Per Gallon (Off-Road Use):	\$0.79 /gal
Diesel Cost Per Gallon (On-Road Use):	\$1.04 /gal
Cost-of-Money Rate (Full Rate):	5.000%
Cost-of-Money Rate (Adjusted):	4.000%

### Freight Rates

over	0	cwt	thru	240	\$9.49
over	240	cwt	thru	300	\$7.79
over	300	cwt	thru	400	\$6.31
over	400	cwt	thru	500	\$5.02
over	500	cwt	thru	700	\$3.54
over	700	cwt	thru	800	\$3.54
over	800	cwt	thru	99,999	\$3.25

## AREA FACTORS FOR ALL REGIONS

**Below is a listing of all regional area factors for reference only. The area factor's used for this pamphlet are loacted on previous page B-1.**

										Freight Cost													
Reg		SST	WHPY	LAF	Elec	Gas	D-Off	D-On		Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$
1	NORTHEAST	1999	5.60%	1360	1.15	\$0.101	\$1.06	\$0.86	\$1.10	240	\$16.78	300	\$11.88	400	\$7.78	500	\$5.92	700	\$4.44	800	\$4.44	99,999	\$4.77
2	MIDEAST	1999	5.40%	1450	1.03	\$0.068	\$1.01	\$0.79	\$1.04	240	\$9.49	300	\$7.79	400	\$6.31	500	\$5.02	700	\$3.54	800	\$3.54	99,999	\$3.25
3	SOUTHEAST	1999	7.30%	1530	0.85	\$0.065	\$0.94	\$0.74	\$0.99	240	\$12.57	300	\$10.18	400	\$8.14	500	\$6.39	700	\$4.46	800	\$4.46	99,999	\$4.05
4	NORTHCENTRAL	1999	5.40%	1260	1.03	\$0.063	\$1.08	\$0.81	\$1.06	240	\$10.47	300	\$8.11	400	\$6.28	500	\$4.83	700	\$3.33	800	\$3.33	99,999	\$3.23
5	MIDWEST	1999	7.10%	1400	0.96	\$0.062	\$0.97	\$0.80	\$1.04	240	\$13.21	300	\$8.48	400	\$5.65	500	\$3.20	700	\$2.46	800	\$2.46	99,999	\$2.36
6	SOUTHWEST	1999	8.20%	1590	0.88	\$0.067	\$0.99	\$0.74	\$0.98	240	\$10.14	300	\$8.01	400	\$6.27	500	\$4.84	700	\$3.33	800	\$3.33	99,999	\$3.29
7	WEST	1999	7.50%	1630	1.19	\$0.075	\$1.11	\$0.92	\$1.16	240	\$15.38	300	\$11.80	400	\$8.95	500	\$6.68	700	\$4.44	800	\$4.44	99,999	\$4.31
8	NORTHWEST	1999	4.50%	1540	1.11	\$0.047	\$1.11	\$0.92	\$1.17	240	\$16.49	300	\$12.74	400	\$9.72	500	\$7.31	700	\$4.89	800	\$4.89	99,999	\$4.83
9	ALASKA	1999	0.00%	1040	1.24	\$0.094	\$1.20	\$1.00	\$1.24	240	\$21.32	300	\$19.27	400	\$17.50	500	\$15.96	700	\$14.61	800	\$14.61	99,999	\$13.75
10	HAWAII	1999	4.17%	1480	1.21	\$0.124	\$1.40	\$0.84	\$1.40	240	\$22.44	300	\$20.84	400	\$19.50	500	\$18.38	700	\$17.43	800	\$17.43	99,999	\$17.37
11	PUERTO RICO	1999	6.60%	1560	0.75	\$0.048	\$1.05	\$0.97	\$1.19	240	\$22.87	300	\$21.72	400	\$20.70	500	\$19.80	700	\$19.00	800	\$19.00	99,999	\$18.30
12	KWAJALEIN	1999	4.17%	1390	1.15	\$0.124	\$0.84	\$0.85	\$0.85	240	\$22.44	300	\$20.84	400	\$19.50	500	\$18.38	700	\$17.43	800	\$17.43	99,999	\$17.37

SST = State Sales tax

WHPY = Work Hours Per Year

LAF = Labor Adjustment Factor

Elec = Electricity Cost Per kW-Hr

Gas = Gasoline Cost per Gal

D-Off = Diesel-Off Road Cost per Gal

D-On = Diesel-On Road Cost per Gal

CWT = Hundred Pounds